



# Bangalore Electricity Supply Company Limited

(Wholly owned by Government of Karnataka Undertaking)

## MINUTES OF THE MEETING

Sub: Revenue Review Meeting of BMAZ/BRAZ/CTAZ

in the Chair of Hon'ble MD, BESCOM

Meeting No/	26.09.2016	VENUE	Conference Hall, Corporate Office.
Date/Time	11.00 a.m. To 03.30 p.m		

In the Chair : Hon'ble Managing Director, BESCOM

### MEMBERS PRESENT

Director (F)

CGM(I/A)

GM(REV)

CEEs of BMAZ,BRAZ,CTAZ

CAs of BMAZ,BRAZ,CTAZ

DGM(Rev)/ AGM(Rev)-2

At the outset, Managing Director welcomed all the officers of BESCOM to the meeting:

MD reviewed the Cumulative Achievement of following Revenue Parameters of BMAZ/BRAZ/CTAZ for the FY16-17:

#### Billing Efficiency BMAZ for FY 16-17

ZONE	Months	ACTIVE INST'S	READ INST'S	READ (%)	BILLED INST'S	Bill (%)	UNBILLED INST'S	ZERO COUNT	Zero (%)	MNR COUNT	Vacant COUNT	DL COUNT
BMAZ	Apr-16	4569634	4510547	98.7	4500598	98.5	69036	300574	6.7	2147	71457	48741
BMAZ	May-16	4573483	4511788	98.7	4500599	98.4	72884	301340	6.7	2230	75897	50313
BMAZ	Jun-16	4591591	4543467	99.0	4534442	98.8	57149	295876	6.5	2527	77369	55337
BMAZ	Jul-16	4607464	4558741	98.9	4554734	98.9	52730	300143	6.6	2587	83540	32074
BMAZ	Aug-16	4624429	4578637	99.0	4570755	98.8	53674	295662	6.5	2262	63197	13547

**Collection Efficiency of BMAZ for FY 16-17**

ZONE	Months	Bill Cancel Cons in Mus	Net Cons in Mus	OB in Crs	Demand in Crs	Collection in Crs	Coll(%)	CB in Crs	ARR
<b>Soft Category(HT-2,4 &amp;5) (LT-2,3 &amp;5)</b>									
BMAZ	Apr-16	11	1095	153	829	828	100	154	7.6
BMAZ	May-16	12	1170	154	839	821	98	172	7.2
BMAZ	Jun-16	15	1122	169	872	870	100	171	7.8
BMAZ	Jul-16	25	978	164	763	799	105	128	7.8
BMAZ	Aug-16	29	1008	128	780	772	99	136	7.7
<b>Others Category(HT-1 &amp;3) (LT-1,4,6 &amp;7)</b>									
BMAZ	Apr-16	1.28	68	687	45	17	38	715	6.6
BMAZ	May-16	1.31	70	715	49	18	37	746	7.0
BMAZ	Jun-16	2.25	71	732	58	74	127	716	8.2
BMAZ	Jul-16	5.58	67	717	50	62	122	705	7.5
BMAZ	Aug-16	5.37	68	705	55	30	55	730	8.1
<b>All Tariff</b>									
BMAZ	Apr-16	12.3	1163	840	874	845	97	869	7.0
BMAZ	May-16	13.6	1240	869	888	839	95	918	8.0
BMAZ	Jun-16	17.2	1193	901	930	944	102	887	9.0
BMAZ	Jul-16	30.1	1046	881	813	861	106	834	10.0
BMAZ	Aug-16	34.6	1076	834	835	803	96	866	11.0

**Billing Efficiency BRAZ for FY 16-17**

ZONE	Months	ACTIVE INST'S	READ INST'S	READ (%)	BILLED INST'S	Bill (%)	UNBILLED INST'S	ZERO CONSUMPTION COUNT	Zero (%)	MNR COUNT	Vacant COUNT	DL COUNT
BRAZ	Apr-16	2028184	2027643	99.4	2014366	99.4	13277	89252	4.4	2536	71584	18218
BRAZ	May-16	2029000	1991432	98.1	1991432	98.1	37568	100665	5.1	3410	74912	24469
BRAZ	Jun-16	2031686	2016328	99.2	2016328	99.2	15358	96026	4.8	3355	74912	22557
BRAZ	Jul-16	2039333	2009854	98.6	2007174	98.4	32018	95457	4.8	3238	70080	23008
BRAZ	Aug-16	2049659	2032165	99.1	2032165	99.1	17494	93769	4.6	3215	26411	14967



**Collection Efficiency for FY 16-17**

ZONE	Months	Bill Cancel Cons in Mus	Net Cons in Mus	OB in Crs	Demand in Crs	Collection in Crs	Coll(%)	CB in Crs	ARR
<b>Soft Category(HT-2,4 &amp;5) (LT-2,3 &amp;5)</b>									
BRAZ	Apr-16	0.56	356	110	258	258	100	110	7.2
BRAZ	May-16	0.54	373	110	267	262	98	115	7.2
BRAZ	Jun-16	0.78	331	116	244	242	99	118	7.4
BRAZ	Jul-16	0.68	314	138	234	235	101	137	7.4
BRAZ	Aug-16	0.83	305	140	228	228	100	140	7.5
<b>Others Category(HT-1 &amp;3) (LT-1,4,6 &amp;7)</b>									
BRAZ	Apr-16	0.22	361	1754	124	110	89	1768	3.4
BRAZ	May-16	0.26	368	1768	131	114	87	1786	3.6
BRAZ	Jun-16	0.08	275	1781	108	94	87	1795	3.9
BRAZ	Jul-16	0.20	335	1773	123	105	85	1791	3.7
BRAZ	Aug-16	0.05	213	1786	88	72	82	1802	4.1
<b>All Tariff</b>									
BRAZ	Apr-16	0.78	717	1864	383	369	94	1879	5.1
BRAZ	May-16	0.80	742	1879	399	376	94	1901	5.4
BRAZ	Jun-16	0.86	606	1897	352	337	96	1913	5.8
BRAZ	Jul-16	0.88	650	1911	356	340	95	1927	5.5
BRAZ	Aug-16	0.88	518	1926	316	300	95	1942	6.1

**Billing Efficiency of CTAZ for FY 16-17**

ZON E	Month s	ACTIVE INST'S	READ INST'S	REA D (%)	BILLED INST'S	Bill (%)	UNBILL ED INST'S	ZERO CONSUM PTION COUNT	Zero (%)	MNR COUNT	Vacant COUNT	DL COUN T
CTAZ	Apr-16	2040258	2012367	98.6	2012001	98.6	28257	54714	2.7	14785	112547	52414
CTAZ	May-16	2041830	2016653	98.8	2016653	98.8	25177	55365	2.7	15300	111204	54285
CTAZ	Jun-16	2045764	2034402	99.4	2034402	99.4	11362	55621	2.7	14239	110524	45915
CTAZ	Jul-16	2050896	2034402	99.2	2030030	99.0	20947	57611	2.8	14037	108681	30533
CTAZ	Aug-16	2055542	2045724	99.5	2045338	99.5	10204	58054	2.8	8623	101412	17092

**Collection Efficiency for FY 16-17**

ZONE	Months	Bill Cancel Cons in Mus	Net Cons in Mus	OB in Crs	Demand in Crs	Collection in Crs	Coll(%)	CB in Crs	ARR
<b>Soft Category(HT-2,4 &amp;5) (LT-2,3 &amp;5)</b>									
CTAZ	Apr-16	0.76	91	59	61	60	98	60	6.7
CTAZ	May-16	0.94	93	60	65	62	96	63	6.9
CTAZ	Jun-16	1.62	105	69	66	64	97	71	6.3
CTAZ	Jul-16	1.16	96	72	60	61	102	70	6.2
CTAZ	Aug-16	1.19	88	70	58	57	99	71	6.5
<b>Others Category(HT-1 &amp;3) (LT-1,4,6 &amp;7)</b>									
CTAZ	Apr-16	0.19	486	1495	164	162	99	1497	3.4
CTAZ	May-16	0.24	497	1497	169	159	94	1507	3.4
CTAZ	Jun-16	0.23	369	1505	133	122	92	1516	3.6
CTAZ	Jul-16	0.23	276	1514	102	92	90	1524	3.7
CTAZ	Aug-16	0.54	234	1525	94	85	91	1533	4.0
<b>All Tariff</b>									
CTAZ	Apr-16	0.95	577	1554	225	222	95	1557	4.00
CTAZ	May-16	1.19	590	1557	234	221	95	1570	3.96
CTAZ	Jun-16	1.85	474	1574	199	187	94	1586	4.19
CTAZ	Jul-16	1.39	373	1585	162	153	95	1594	4.35
CTAZ	Aug-16	1.73	322	1595	151	142	94	1604	4.70

**Comments made and instructions given for strict implementation is as follows:**

1. Expressed displeasure on the Increased trend of unbilled counts especially in BMAZ and instructed CE/CA BMAZ to take strict measures to bring it down to Zero under 3-months and above category and instructed to furnish weekly report to MD until the count is brought down to Zero/Nil. It was also instructed that from next meeting there should not be any pending application beyond 1 month for pendency in billing. Every 3rd Saturday IT section shall take up training session for the super users, wherein the issue of new connection pending shall be discussed with Infosys team and to be solved. After all these exercise if still there are pending applications for billing beyond 1 month then the concerned AEE & AAO of the division will be held responsible.

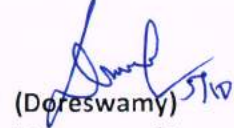


2. From this month onwards the ARR target for every month shall be fixed from Revenue section and circulated to the respective sub divisions.
3. From next meeting onwards, one day before the meeting D(F) & GM.Revenue shall brief MD about the progress and the target achieved Zone wise.
4. Expressed displeasure on the performance of BMAZ and BRAZ for not reducing the Zero, MNR and DL Counts and instructed to take necessary measures to improve the same in the next month
5. Expressed displeasure on the Poor collection efficiency and increase of CB in FY16-17 to an extent of Rs 26.6 Crores in LT-soft by BMAZ, Rs 5-Crores in HT-soft & Rs 3.4 Crores in LT soft, Total Rs 8.9 Crores by BRAZ and Rs 1.9 Crores in HT-soft and Rs3.8 Crores in LT-soft Total Rs 5.7 Crores by CTAZ and instructed to make good the deficiency in the future month.
6. DF noted Poor Collection efficiency in North Circle and West Circles.
7. MD asked CE/CA BMAZ to furnish the reason for fall in ARR to an extent of Rs0.03 paise per Unit compared to last month.
8. DF instructed CE/CA BMAZ to <sup>personally Contact</sup> Chairman BWSSB and Commissioner of BBMP for release of grants of Water Supply/Street Light arrears.
9. DF instructed to pursue personally Rs 5L and above cases and issue SCN to the concerned [AE to SEE level ] on the basis of non-disconnection counts
10. Strict instructions were given by DF to recover balance ASD at the earliest.
11. CGM(IA) asked the field to ensure to bill HT5 and LT7 installations every month compulsorily to achieve consistency in Energy Audit reports.
12. Instructions were given to CEEs to conduct age wise analysis at their level before attending Monthly Revenue Recovery Meeting.
13. MD instructed CE BMAZ to prepare and submit a cost data sheet for serving per bill for one sample Sub-division in BMAZ by considering all the relevant parameters immediately

14. It was directed that the template for the next meeting shall be reviewed and changed, and the formats shall be of the existing software analysis tool which is being used by A&RT section. GM.Revenue shall discuss with MD about these changes and finalize the new format before 14.10.2016. The follow up of these formats performance by the circles shall be done by the Revenue Monitoring Team and the consolidated data shall be submitted to MD by D(F) section.

**Meeting concluded with vote of Thanks,**

Approved by Managing Director, BESCOM



(D. Sureswamy)  
General Manager (Revenue)  
BESCOM, Corporate Office,  
Bengaluru.

No. BESCOM/GMR/BC-22/1294-307 Date : 05 OCT 2016

**Copy to:**

1. All the participants via email
2. PS to MD/DT/DF to place it before Hon'ble MD/DT/DF.